Balance sheet
as of March 31，2020

Safety Environment Management Association
（Unit ：Yen）

| Assets |  | Liabilities |  |
| :---: | :---: | :---: | :---: |
| Accounts | Amount | Accounts | Amount |
| 【Current assets】 <br> Cash and deposits <br> Accounts receivable－trade <br> 【Investments and other assets】 | $\begin{array}{r} \hline 412,388 \\ 137,388 \\ 275,000 \\ 1,601,920 \end{array}$ | 【Current liabilities】 <br> Short－term loans payable <br> Accounts payable－other <br> Deposits received | $\begin{array}{r} \hline 666,973 \\ 500,000 \\ 143,456 \\ 23,517 \end{array}$ |
| Investments and other assets <br> Investment securities <br> Long－term loans receivable | 1，601，920 | Total Liabilities | 666， 973 |
|  | 101，920 | Net assets |  |
|  | 1，500， 000 | Accounts | Amount |
|  |  | 【Shareholders＇equity】 | 1，347，335 |
|  |  | Capital stock | 3，000， 000 |
|  |  | Retained earnings | $\triangle 1,652,665$ |
|  |  | Other retained earnings | $\triangle 1,652,665$ |
|  |  | Retained earnings brought forward | $\triangle 1,652,665$ |
|  |  | （Profit） | $\triangle 126,906$ |
|  |  | Total net assets | 1，347， 335 |
| Total Assets | 2，014，308 | Total Liabilities • Net assets | 2，014，308 |

（Unit ：Yen）

| Accounts | Amount |  |
| :---: | :---: | :---: |
| 【Net sales】 |  |  |
| Net sales | 11，986， 628 | 11，986，628 |
| 【Cost of sales】 |  |  |
| Gross profit |  | 11，986，628 |
| 【Selling，general and administrative expenses】 |  | 11，993，546 |
| Operating revenue |  | $\triangle 6,918$ |
| 【Non－operating income】 |  |  |
| Interest income | 23 |  |
| Miscellaneous income | 63， 200 | 63，223 |
| 【Non－operating expenses】 |  |  |
| Interest expenses | 10，355 |  |
| Miscellaneous loss | 102，856 | 113，211 |
| Ordinary income |  | $\triangle 56,906$ |
| 【Extraordinary income】 |  |  |
| 【Extraordinary loss】 |  |  |
| Profit before income taxes |  | $\triangle 56,906$ |
| Income taxes |  | 70， 000 |
| Net income |  | $\triangle 126,906$ |

(Unit : Yen)

| Accounts | Amount |  |
| :--- | ---: | ---: |
| SSelling, general and administrative expenses】 |  |  |
| Directors' compensations | 600,000 |  |
| Salaries | $4,162,040$ |  |
| Bonuses | 666,000 |  |
| Legal welfare expenses | 968,818 |  |
| Welfare expenses | 2,841 |  |
| Subcontract expenses | $3,061,309$ |  |
| Advertising expenses | 88,000 |  |
| Traveling and transportation expenses | $1,093,739$ |  |
| Communication expenses | 169,981 |  |
| Supplies expenses | 290,000 |  |
| Taxes and dues | 495,800 |  |
| Commission fee | 13,268 |  |
| Compensations | 380,400 |  |
| Miscellaneous expenses | 1,350 |  |
| Total Selling, general and administrative expenses |  |  |

